

Message Text

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ACTION COME-00

INFO OCT-01 AF-06 ISO-00 AID-05 CIAE-00 EB-07 FRB-01

INR-07 NSAE-00 TRSE-00 XMB-04 OPIC-06 SP-02 CIEP-02

LAB-04 SIL-01 OMB-01 CEQ-01 OES-05 EUR-12 /065 W

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FM AMEMBASSY LAGOS

TO SECSTATE WASHDC PRIORITY 8078

UNCLAS LAGOS 1668

E.O. 11652: N/A

TAGS: BEXP, BMEP, IBRD, NI

SUBJ: MAJOR PROJECTS: LAGOS WATER SUPPLY

REF: LAGOS A-100, MAY 13, 1974

1. REFAIR REPORTED GENERAL SHAPE OF IBRD-SPONSORED LAGOS WATER SUPPLY PROJECT AND INDICATED THAT CONSTRUCTION AND EQUIPMENT CONTRACTS WOULD BE LET OUT TOWARDS MIDDLE OF CY 1975.

2. WE NOW UNDERSTAND FROM GERMAN CONSULTANTS (G.K.W.) THAT THEY WILL SOON BE SOLICITING BIDS FROM SUPPLIERS OF PRESTRESSED CONCRETE PRESSURE PIPES. REQUIREMENTS IN THREE PHASES OVER NEXT 20 YEARS WILL BE AS FOLLOWS: (A) FROM 1976 TO 1981 -- 125 KMS OF PIPELINE; (B) 1984-90-- 83 KMS; 1993-95 -- 30 KMS. DIAMETER REQUIRED WILL VARY FROM 4.9 ATM TO 7.0 ATM. MORE SPECIFIC BREAKDOWN OF REQUIREMENTS IS BEING POUCED TO USDOC (RYDLUM AND MEPD). TOTAL COST OF PIPES ALONE ACCRODING TO G.K.W., WILL BE IN \$150MILLION RAGE.

3. TI IS EXPECTED THAT CONTRACTOR WOULD MANUFACTURE PIPES LOCALLY AND SUPPLY THEM ALONG WITH ALL REQUIRED SPECIALS AND FITTINGS; INSTALL THEM IN ACCORDANCE WITH DRAWINGS PREPARED BY LAGOS STATE MINISTRY OF WORKS AND PLANNING;
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AND MAINTAIN THEM FOR PERIOD OF ONE YEAR.

4. G.K.W. DOES NOT RPT NOT WISH TO GO TO OPEN TENDER FOR PIPELINES. THEY ARE APPROACHING EMBASSIES FOR NAMES OF A FEW SELECTED FIRMS THAT WOULD BE INTERESTED AND QUALIFIED, AND WILL WRITE TO THOSE FIRMS REQUESTING PREQUALIFICATION DATA. CONSULTANTS SPECIFICALLY WISH TO AVOID SCATTERGUN APPROACH WHICH COULD REAP HUNDREDS OF PROPOSALS.

5. WE PROVIDED NAMES OF FOLLOWING U.S. FIRMS: BROWN & ROOT; BECHTEL; M.W. KELLOGG; FOSTER WHEELER; MORRISON-KNUDSEN; J.RAY MCDERMOTT; J.A. JONES CONSTRUCTION; DILLINGHAM CORP.; AND BADGER COMPANY. IF USDOC FEELS THAT THERE ARE ANY OBVIOUS OMISSIONS, KEEPING IN MIND DESIRE BY G.K.W. FOR SMALL, SELECTIVE LIST, PLEASE CABLE NAMES AND ADDRESSES BY PRIORITY CABLE. DEADLINE FOR SUBMISSION OF PREQUALIFICATION DATA IS BARELY WEEKS AWAY (MARCH 15 HAS BEEN MENTIONED AS POSSIBLE DATE).

6. IN VIEW OF SHORT DEADLINE, USDOC MAY ALSO WISH TO INFORM THE FIRMS DIRECTLY AND HAVE THEM WRITE TO LAGOS STATE WITHOUT WAITING FOR INVITATION. LETTERS SHOULD BE ADDRESSED TO: PERMANENT SECRETARY/LAGOS STATE MINISTRY OF WORKS AND PLANNING/ OBA AKINJONI STREET/IKEJA/NIGERIA.

7. IN ORDER MAINTAIN GOOD RELATIONS WITH CONSULTANTS, COMMERCE SHOULD AVOID GIVING GENERAL PUBLICITY TO THIS OPPORTUNITY AND CONFINE ITSELF TO TOP PROSPECTS.
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